

LEGO Part-Out Checklist

Every step from unopened set to fully listed inventory. Print it, pin it above the workbench.

Before you commit

- ☐ Look up the part-out value and ratio (free: brickem.io/lego-part-out-value-calculator)
- ☐ Ratio 1.5x or higher, or the minifigs alone cover your purchase price
- ☐ Confirm the set is complete, or price the missing pieces into your offer
- ☐ Check the top 10 most valuable lots. A few parts usually carry most of the value
- ☐ Estimate fees (about 13% on eBay, about 11% on BrickLink) and shipping supplies

Breaking down the set

- ☐ Pull the minifigures first and store them separately. They sell first and highest
- ☐ Protect printed parts, panels, and windscreens from scratches immediately
- ☐ Sort by part type, then color. Bag lots the way buyers search for them
- ☐ Keep the instructions and box. Both sell on their own
- ☐ Photograph high-value lots individually, bulk lots in groups

Listing

- ☐ Scan and price the minifigures (brick'em does 100+ from one photo)
- ☐ Price against 6-month sold averages, not asking prices
- ☐ List the top-value lots the same day. Long-tail parts can wait
- ☐ Note condition honestly: playwear, yellowing, bite marks, scratches on prints

After the first sales

- ☐ Re-check prices on unsold high-value lots monthly
- ☐ Bundle slow movers into bulk lots after 60-90 days
- ☐ Track net profit per set so your next buy decision uses your own data